

# Reputation Systems I

HITS, PageRank, SALSA,  
eBay, EigenTrust, VKontakte

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1/32

## Wiki Definition

Reputation is the opinion (more technically, a social evaluation) of the public toward a person, a group of people, or an organization

2/32

## Outline

- 1 Intro
- 2 Reputations in Hyperlink Graphs
  - HITS
  - PageRank
  - SALSA
- 3 Trust Reputations
  - eBay
  - EigenTrust
- 4 Personal Reputations
  - VKontakte

3/32

# 1

## Introduction to Reputations

4/32

## Applications

- Search
- Trust and recommendations
- Motivating openness & contribution
- Keeping users engaged
- Spam protection
- Loyalty programs

**Online systems:** Slashdot, ePinions, Amazon, eBay, Yahoo! Answers, Digg, Wikipedia, World of Warcraft, BizRate.

**Russian systems:** Habr, VKontakte, Photosight

5/32

## Aspects

- Input information
- Benefits of reputation
- Centralized/decentralized
- Spam protection mechanisms

6/32

## Main Ideas

- Random walk model
- Rights, limits and thresholds
- Real name, photo, contact and profile information

7/32

## Challenges

- Spam protection
- Fast computing
- General theory, taxonomy of existing systems
- Reputation exchange market
- What's inside the real systems?

8/32

# 2

## Reputations in Hyperlink Graphs

9/32

## Challenge

How to define the most relevant webpage to “Bill Gates”?

### Naive ideas

- By frequency of query words in a webpage
- By number of links from other **relevant** pages

10/32

## Web Search: Formal Settings

- Every webpage is represented as a weighted set of keywords
- There are hyperlinks (directed edges) between webpages

**Conceptual problem:** define a relevance rank based on keyword weights and link structure of the web

11/32

## HITS Algorithm

- 1 Given a query construct a **focused subgraph**  $F(q)$  of the web
- 2 Compute **hubs and authorities** ranks for all vertices in  $F(q)$

Focused subgraph: pages with highest weights of query words **and** pages hyperlinked with them

12/32

## Hubs and Authorities

### Mutual reinforcing relationship:

- A good **hub** is a webpage with many links **to** query-authoritative pages
- A good **authority** is a webpage with many links **from** query-related hubs

13/32

## Hubs and Authorities: Equations

$$a(p) \sim \sum_{q:(q,p) \in E} h(q)$$

$$h(p) \sim \sum_{q:(p,q) \in E} a(q)$$

14/32

## Hubs and Authorities: Solution

Initial estimate:

$$\forall p : a_0(p) = 1, h_0(p) = 1$$

Iteration:

$$a_{k+1}(p) = \sum_{q:(q,p) \in E} h_k(q)$$

$$h_{k+1}(p) = \sum_{q:(p,q) \in E} a_k(q)$$

We normalize  $\bar{a}_k, \bar{h}_k$  after every step

15/32

## Convergence Theorem

### Theorem

Let  $M$  be the adjacency matrix of focused subgraph  $F(\text{query})$ . Then  $\bar{a}_k$  converges to principal eigenvector of  $M^T M$  and  $\bar{h}_k$  converges to principal eigenvector of  $MM^T$

16/32

## Lessons from HITS

- Link structure is useful for relevance sorting
- Link popularity is defined by linear equations
- Solution can be computed by iterative algorithm

17/32

## PageRank: Problem Statement

Compute “quality” of every page

**Idea:** base quality on the number of referring pages and their own quality

**Other factors:**

- Frequency of updates
- Number of visitors
- Registration in affiliated directory

18/32

## Random Walk Model

**Network:**

- Nodes
- Directed edges (hyperlinks)

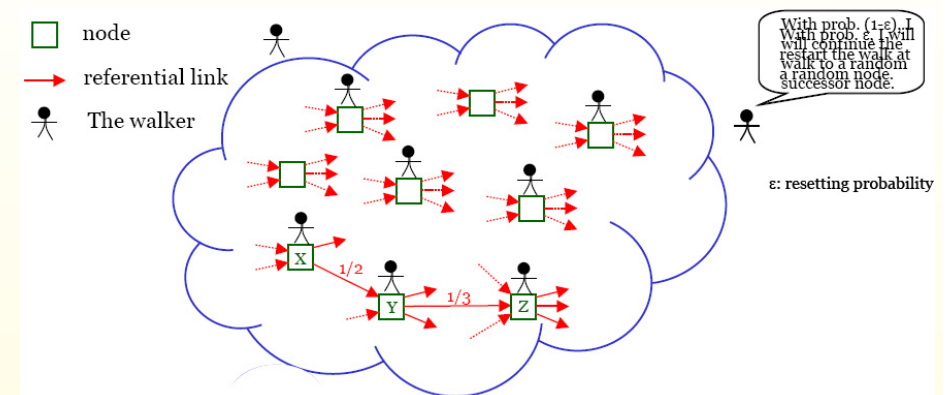
**Model of random surfer**

- Start in a random node
- Use a random outgoing edge with probability  $1 - \epsilon$
- Move to a **random** node with probability  $\epsilon$

**Limit probabilities**

- For every  $k$  the value  $PR_k(i)$  is defined as probability to be in the node  $i$  after  $k$  steps
- Fact:**  $\lim_{k \rightarrow \infty} PR_k(i) = PR(i)$ , i.e. all probabilities converge to some limit ones

19/32



20/32

## PageRank Equation

Let  $T_1, \dots, T_n$  be the nodes referring to  $i$   
Let  $C(X)$  denote the out-degree of  $X$

Claim:  $PR(i) = \epsilon/N + (1 - \epsilon) \sum_{i=1}^n \frac{PR(T_i)}{C(T_i)}$

Proof?

By definition of  $PR_k(i)$ :

$$PR_0(i) = 1/N$$

$$PR_k(i) = \epsilon/N + (1 - \epsilon) \sum_{i=1}^n \frac{PR_{k-1}(T_i)}{C(T_i)}$$

Then just take the limits of both sides

**Practical solution:** to use  $PR_{50}(i)$  computed via iterative formula instead of  $PR(i)$

21/32

## PageRank as an Eigenvector

Let us define a matrix  $L$ :

$$l_{ij} := \epsilon/N, \text{ if there is no edge from } i \text{ to } j$$

$$l_{ij} := \epsilon/N + (1 - \epsilon) \cdot \frac{1}{C(j)}, \text{ if there is an edge}$$

**Notation:**

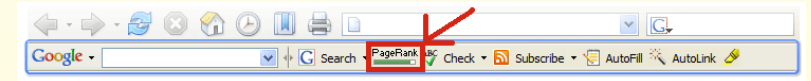
$$\overline{PR}_k = (PR_k(1), \dots, PR_k(N))$$

$$\overline{PR} = (PR(1), \dots, PR(N))$$

**We have:**

$$PR_k = L^k PR_0$$

$$PR = L PR$$



22/32

## SALSA

- Construct query-specific directed graph  $F(q)$
- Transform  $F(q)$  into undirected bipartite undirected graph  $W$
- Define its column weighted and row weighted versions  $W_c, W_r$
- Consider “hub-authority” random walk:  
 $a^{(k+1)} = W_c^T W_r a^{(k)}$
- Define authorities as the limit value of  $a^{(k)}$  vector

23/32

## 3

## Trust Reputations

24/32

## eBay

- Buyers and sellers
- Bidirectional feedback evaluation after every transaction
- eBay Feedback: +/-, four criteria-specific ratings, text comment
- Total score: sum of +/- Feedback points
- 1, 6, 12, months and lifetime versions

25/32

## EigenTrust

- Local trust  $c_{ij} \geq 0$  is based on personal experience
- Normalization  $\sum_{j=1}^n c_{ij} = 1$
- Experience matrix  $C$
- Trust equation  $t_i^{(k)} = \sum_{j=1}^n c_{ij} \cdot t_j^{(k-1)}$   
 $t_i^{(k)} = (C^T)^n c_i$
- Trust vector  $t$  is the principle eigenvector of  $C$ :  $t = \lim t_i^{(k)}$

26/32

## EigenTrust: Pre-Trusted Nodes

- Starting vector. Let  $\mathcal{P}$  is the set of pre-trusted nodes. Use  $t^{(0)} = \mathbf{1}/|\mathcal{P}|$
- Local trust. Assume  $\varepsilon$  local trust from any node to any pre-trusted node

27/32

# 4

## Personal Reputations

28/32

# Vkontakte

## What is VKontakte.ru?

- Russian “Facebook-style” website
- Name means “in touch” in Russian
- 8.5M users (February 2008)
- Working on English language version

29/32

# Vkontakte Rating







- 1 First 100 points: real name and photo, profile completeness
- 2 Then: paid points (via SMS) gifted by your supporters
- 3 Any person has 1 free reference link, initially pointing to a person who invited him to VKontakte. Bonus points (acquired by rules 2 and 3) are propagating with 1/4 factor by reference links.

## Rating benefits:

- Basis for sorting: friends lists, group members, event attendees
- Bias for “random six friends” selection

30/32

# References

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-  R. Lempel, S. Moran  
The stochastic approach for link-structure analysis (SALSA) and the TKC effect
-  D. Houser, J. Wooders  
Reputation in Auctions: Theory, and Evidence from eBay
-  S.D. Kamvar, M.T. Schlosser, H. Garcia-Molina  
The Eigentrust algorithm for reputation management in P2P networks
-  VKontakte Team  
<http://vkontakte.ru/rate.php?act=help> (in Russian)

31/32

<http://yury.name>

Ongoing project: <http://businessconsumer.net>

## Thanks for your attention! Questions?

Second part (March 11, 4pm):

- Spam protection for reputations
- Open problems

32/32